



# THE GRANGE

HAMPSHIRE



## Position Description: Head Winemaker

The Grange Estate belongs to the Baring family and sits 7 miles to the east of Winchester in the southern county of Hampshire. At the centre of the broadly arable estate sits a semi-ruined, neo-Classical mansion that hosts a 5-week opera festival in the Summer, with a growing international reputation. The vineyard was planted in 2011 and the first wines, which were released from 2018, are already doing well in competition and attracting attention in trade and media.

Reporting to the Managing Director, the Head Winemaker will be responsible for all winemaking operations: from harvest to bottling and ensuring the efficient, safe and compliant management of the winery.

The role will commence in early 2021 and begin with overseeing the fit-out stages of the new winery development on the Estate, overlooking the South Downs National Park.

### Duties and Responsibilities:

- Overall management of the winemaking side of the business, including for contract clients;
- Close cooperation with the vineyard manager to underpin wine quality;
- Hands-on management of day-to-day winemaking operations;
- Management of the winery with respect to maintenance, financial management and reporting (capex and OPEX), plus compliance with environmental, safety and other accreditation standards;
- Contribute to the strategic management of the wine business;
- Mentoring and professional development of entire winery team;
- Continual improvement of the winery with respect to quality, sustainability and efficiency;
- Market support activity.

### Skills and Qualifications:

- Tertiary qualification in oenology;
- At least 10 years' relevant experience in modern, professional winery environments;
- Solid understanding of global wine styles and cool-climate winemaking;
- Physically capable for hands-on winemaking;
- Wine show judging experience;
- Valid driver's licence and ability to travel.

### Competencies:

- Strong, clear communication;
- Constructive, effective leadership style;
- Empathy for, and understanding of, luxury brands;
- An eye for operational effectiveness and efficiency.

Interfaces:

External:

- Contract winemaking clients;
- Consultant winemaker;
- Suppliers & contractors;
- Wine trade and media;
- WineGB and other industry bodies.

Internal:

- Managing Director;
- Family Board Members;
- Vineyard Manager;
- Winery staff;
- Sales & marketing teams.